

Los Angeles International Airport (LAX)
On-Airport Rental Car Agreements
Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary
Calendar Year 2023

RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	5,998,392	10.3%	4,756,242	8.4%	5,342,306	8.0%	6,781,781	9.6%	6,544,788	9.6%	6,337,220	9.3%	35,760,729	9.2%
Avis	8,395,654	14.5%	8,685,853	15.4%	9,869,790	14.7%	10,558,670	14.9%	10,539,715	15.4%	10,358,183	15.2%	58,407,866	15.0%
Budget	5,899,697	10.2%	6,217,420	11.0%	7,797,905	11.6%	8,562,187	12.1%	7,747,117	11.4%	8,581,811	12.6%	44,806,136	11.5%
Dollar	1,956,719	3.4%	1,982,987	3.5%	2,154,632	3.2%	2,436,369	3.4%	2,659,043	3.9%	2,463,424	3.6%	13,653,174	3.5%
Enterprise	7,468,557	12.9%	6,963,100	12.4%	8,772,669	13.1%	8,940,686	12.6%	8,675,030	12.7%	8,513,231	12.5%	49,333,274	12.7%
Fox	2,168,685	3.7%	1,973,546	3.5%	2,123,251	3.2%	2,412,365	3.4%	2,579,114	3.8%	2,431,377	3.6%	13,688,339	3.5%
Hertz	11,524,248	19.9%	12,004,806	21.3%	13,892,029	20.8%	14,267,078	20.2%	13,332,458	19.5%	13,690,592	20.0%	78,711,211	20.3%
National	5,181,097	8.9%	5,679,366	10.1%	6,757,559	10.1%	6,320,558	8.9%	6,102,967	8.9%	6,162,665	9.0%	36,204,211	9.3%
Sixt	5,971,920	10.3%	5,307,356	9.4%	6,260,814	9.4%	6,122,895	8.6%	5,818,088	8.5%	5,737,128	8.4%	35,218,201	9.1%
Thrifty	3,368,808	5.8%	2,756,009	4.9%	3,956,457	5.9%	4,375,359	6.2%	4,232,131	6.2%	3,981,660	5.8%	22,670,424	5.8%
Zipcar	21,787	0.0%	19,641	0.0%	17,462	0.0%	20,463	0.0%	25,426	0.0%	25,244	0.0%	130,023	0.0%
Total	\$ 57,955,564	100.0%	\$ 56,346,326	100.0%	\$ 66,944,875	100.0%	\$ 70,798,412	100.0%	\$ 68,255,877	100.0%	\$ 68,282,535	100.0%	\$ 388,583,588	100.0%

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	9,220,553	10.8%											44,981,283	9.5%
Avis	14,347,836	16.8%											72,755,701	15.3%
Budget	11,347,303	13.3%											56,153,439	11.8%
Dollar	3,396,906	4.0%											17,050,080	3.6%
Enterprise	10,300,524	12.1%											59,633,798	12.6%
Fox	3,114,648	3.6%											16,802,986	3.5%
Hertz	15,077,561	17.6%											93,788,772	19.8%
National	6,055,630	7.1%											42,259,841	8.9%
Sixt	7,526,648	8.8%											42,744,849	9.0%
Thrifty	5,061,554	5.9%											27,731,978	5.8%
Zipcar	29,297	0.0%											159,320	0.0%
Total	\$ 85,478,460	100.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 474,062,048	100.0%

*Data as provided from unaudited revenue reports

Los Angeles International Airport (LAX)
On-Airport Rental Car Agreements
Monthly Transactions and Market Share (MS) Summary
 Calendar Year 2023

RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	13,817	8.4%	11,951	7.5%	13,538	7.4%	14,471	7.7%	14,298	7.2%	13,550	7.1%	81,625	7.5%
Avis	27,153	16.5%	27,600	17.4%	29,938	16.3%	31,440	16.7%	34,272	17.3%	31,441	16.5%	181,844	16.8%
Budget	16,824	10.2%	17,738	11.2%	20,583	11.2%	23,121	12.3%	22,274	11.2%	23,960	12.6%	124,500	11.5%
Dollar	4,800	2.9%	4,825	3.0%	5,044	2.7%	5,338	2.8%	6,480	3.3%	5,686	3.0%	32,173	3.0%
Enterprise	21,814	13.3%	18,442	11.6%	23,966	13.0%	23,966	12.7%	25,759	13.0%	24,428	12.8%	138,375	12.8%
Fox	7,328	4.5%	6,308	4.0%	6,389	3.5%	8,201	4.4%	9,588	4.8%	8,540	4.5%	46,354	4.3%
Hertz	34,229	20.8%	34,798	22.0%	38,843	21.1%	38,298	20.4%	40,050	20.2%	38,974	20.5%	225,192	20.8%
National	19,289	11.7%	20,658	13.0%	24,334	13.2%	22,418	11.9%	23,062	11.6%	22,686	11.9%	132,447	12.2%
Sixt	10,058	6.1%	8,992	5.7%	11,854	6.4%	10,670	5.7%	11,389	5.7%	11,003	5.8%	63,966	5.9%
Thrifty	9,102	5.5%	6,945	4.4%	9,438	5.1%	10,144	5.4%	11,051	5.6%	9,865	5.2%	56,545	5.2%
Zipcar	118	0.1%	150	0.1%	95	0.1%	111	0.1%	135	0.1%	159	0.1%	768	0.1%
Total	164,532	100.0%	158,407	100.0%	184,022	100.0%	188,178	100.0%	198,358	100.0%	190,292	100.0%	1,083,789	100.0%

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	16,741	8.7%											98,366	7.7%
Avis	34,593	17.9%											216,437	17.0%
Budget	26,425	13.7%											150,925	11.8%
Dollar	5,961	3.1%											38,134	3.0%
Enterprise	24,998	12.9%											163,373	12.8%
Fox	8,948	4.6%											55,302	4.3%
Hertz	34,787	18.0%											259,979	20.4%
National	20,221	10.5%											152,668	12.0%
Sixt	10,710	5.5%											74,676	5.8%
Thrifty	9,567	5.0%											66,112	5.2%
Zipcar	129	0.1%											897	0.1%
Total	193,080	100.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1,276,869	100.0%

Los Angeles International Airport (LAX)
Off-Airport Rental Car Agreements
Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary
Calendar Year 2023

RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,154,445	39.9%	1,124,043	38.5%	1,264,773	37.9%	1,571,000	42.5%	1,363,302	43.1%	1,362,052	42.1%	7,839,615	40.7%
Airport Van Rental	78,949	2.7%	61,867	2.1%	68,325	2.0%	60,887	1.6%	27,937	0.9%	37,060	1.1%	335,025	1.7%
Allied	29,212	1.0%	44,911	1.5%	49,928	1.5%	54,264	1.5%	33,091	1.0%	40,780	1.3%	252,185	1.3%
Avail	1,778	0.1%	0		0		0						1,778	0.0%
Midway	948,026	32.8%	1,104,700	37.8%	1,179,119	35.3%	1,223,695	33.1%	1,073,966	33.9%	1,041,911	32.2%	6,571,415	34.1%
Priceless	259,706	9.0%	179,645	6.1%	250,038	7.5%	296,976	8.0%	270,425	8.5%	321,403	9.9%	1,578,193	8.2%
State Van Rental	36,476	1.3%	28,177	1.0%	33,660	1.0%	25,569	0.7%	18,422	0.6%	29,851	0.9%	172,154	0.9%
U-Save	382,178	13.2%	379,870	13.0%	491,960	14.7%	461,444	12.5%	376,537	11.9%	401,763	12.4%	2,493,752	13.0%
Total	\$ 2,890,769	100.0%	\$ 2,923,213	100.0%	\$ 3,337,802	100.0%	\$ 3,693,835	100.0%	\$ 3,163,679	100.0%	\$ 3,234,820	100.0%	\$ 19,244,117	100.0%

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,590,477	36.7%											9,430,092	40.0%
Airport Van Rental	51,494	1.2%											386,519	1.6%
Allied	59,929	1.4%											312,115	1.3%
Avail													1,778	0.0%
Midway	1,498,786	34.6%											8,070,201	34.2%
Priceless	547,978	12.6%											2,126,171	9.0%
State Van Rental	40,731	0.9%											212,885	0.9%
U-Save	547,978	12.6%											3,041,731	12.9%
Total	\$ 4,337,375	100.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 23,581,493	100.0%

Los Angeles International Airport (LAX)
Off-Airport Rental Car Agreements
Monthly Transactions and Market Share (MS) Summary
Calendar Year 2023

RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	4,292	33.1%	4,467	35.6%	4,512	30.7%	4,869	32.0%	5,171	34.8%	4,758	33.4%	28,069	33.2%
Airport Van Rental	221	1.7%	236	1.9%	179	1.2%	178	1.2%	76	0.5%	77	0.5%	967	1.1%
Allied	877	6.8%	31	0.2%	901	6.1%	923	6.1%	922	6.2%	943	6.6%	4,597	5.4%
Avail	9	0.1%	0		0		0						9	0.0%
Midway	4,512	34.8%	4,746	37.8%	5,489	37.3%	5,734	37.7%	5,353	36.0%	5,062	35.6%	30,896	36.5%
Priceless	971	7.5%	1,016	8.1%	1,102	7.5%	1,226	8.1%	1,244	8.4%	1,255	8.8%	6,814	8.1%
State Van Rental	47	0.4%	45	0.4%	51	0.3%	33	0.2%	43	0.3%	48	0.3%	267	0.3%
U-Save	2,033	15.7%	2,004	16.0%	2,487	16.9%	2,265	14.9%	2,068	13.9%	2,085	14.7%	12,942	15.3%
Total	12,962	100.0%	12,545	100.0%	14,721	100.0%	15,228	100.0%	14,877	100.0%	14,228	100.0%	84,561	100.0%

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	5,198	29.6%											33,267	32.6%
Airport Van Rental	129	0.7%											1,096	1.1%
Allied	955	5.4%											5,552	5.4%
Avail													9	0.0%
Midway	6,148	35.1%											37,044	36.3%
Priceless	2,536	14.5%											9,350	9.2%
State Van Rental	31	0.2%											298	0.3%
U-Save	2,536	14.5%											15,478	15.2%
Total	17,533	100.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	102,094	100.0%